



## **ERP HEADtoHEAD™ Virtual Event Demonstration Scripts, 2021**

### **1. Supply Chain Planning Script**

#### **1.1 Introduction to the ERP Product and Vendor**

Provide a brief introduction to the ERP product and the vendor, covering:

- The ERP software author
- The software partner/reseller (if relevant)
- The names and versions of the software products being demonstrated today (including 3rd party software if relevant)

#### **1.2 Supply Chain Planning**

Provide an overview of the functionality available to assist with supply chain planning.

Your demonstration should address such topics as:

- Tools and functions available in the system to support supply chain planning - for example:
  - Generating or loading demand plans
  - Generating or loading supply plans
  - Master Production Scheduling and Rough-Cut Capacity Planning
  - Materials Requirements Planning
  - Distribution Requirements Planning
- How these and other tools can be used to support such processes as Sales & Operations Planning (S&OP).
- Highlight any value-adding functionality such as predictive analytics and artificial intelligence that can be used to support scenario-based modelling and what-if analysis in support of supply chain planning processes.

#### **1.3 Unique Selling Points**

Provide an overview of some of the unique selling points for your system which are of relevance to supply chain planning.

#### **1.4 Overflow time/Questions**

**Total Session = 60 minutes**